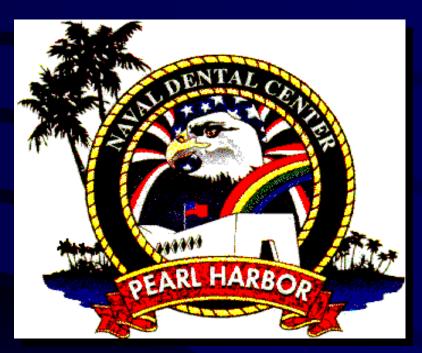
Digital Imaging Network



Naval Dental Center Pearl Harbor, HI

NAVAL DENTAL CENTER PEARL HARBOR

SERVICE TO THE FLEET

• 58 straight deployable units 100% ready

• 95+% Dental Readiness

• Innovative Enterprise System

Improved service and quality

SERVICE TO THE FLEET

- Increased profitability by \$2 million
 - Business practices analyzed by DOD

• Highest alignment of any MTF/DTF in the Navy (IG results)

 Hawaii State Award of Excellence Winner

OUR X-RAY VISION

 Establish a Command-Wide Digital Radiography Network

Increase clinical efficiency and quality

Plank owner of Navy wide system

READY FOR THE 21ST CENTURY

The Wonders of Digital Radiography

- No chemicals Environmentally friendly
- 60-90% less radiation to the patients
- 93% less time to develop x-ray
 (30 seconds vs 7.5 minutes)
- Dramatic increase in clinical efficiency
- Electronic dental record

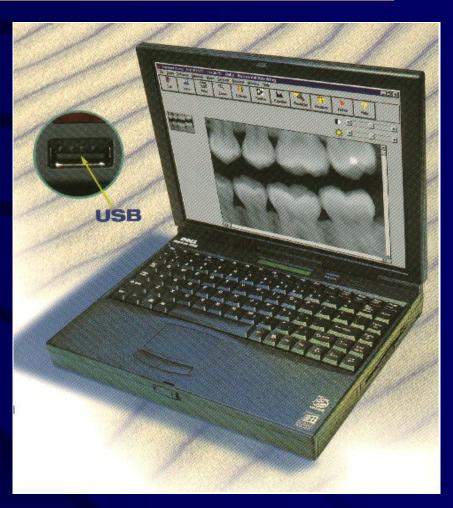
ENDODONTICS DEPARTMENT

- One digital radiographic unit
- 1995 4 Endodontists 539 Root canals

- 1998 1 Endodontist / 1 General
 Dentist 1009 Root Canals
- 85% increase in production

SCHICK TECHNOLOGY

- Meets dicom standard
- 130 networks worldwide
- 90% of all military networks
- Rated better than X-ray quality
- Hickam AFB
- Pentagon



SYSTEM COST

\$130,000

- 5 clinic network
- 25 digital radiographic work stations
- Navy wide transmittal capability
- T-1 connectivity

Conventional vs Digital Consumable Cost Comparison

- Monthlyconsumablesavings = \$1880
- Includes film, chemicals, processing costs
- More treatment for Fleet sailors



\$1880 Savings

Conventional vs Digital Labor Comparison

- 93% less time to take and develop Xrays
- \$12,210 monthly savings
- More time to treat
 Fleet sailors
- Improved dental health to the Fleet



FLEET REWARDS

- Reduced # of Specialty Consults
 - 200 patient hours saved per month
- Increased treatment time for providers
 - 10 30% increased productivity
 - Increased ODR, DHI, & elective procedures
- Increased Utilization of Mobile Dental Vans
 - 20% increase in number of exams
 - 125 Fleet patient hours saved per month

FLEET REWARDS

- One Stop Shopping
 - Combining exams and treatment
- Increased Operational Dental Readiness
 - Continued deployment of Fleet at 100%
- Increased Dental Health
 - A healthy sailor is priceless
- Increased Quality of Care
 - Esthetic and elective dentistry
- Increased Customer Satisfaction
 - Quality of Life is a huge retention issue

Dental Digital Imaging Network BOTTOM LINE

Safe

Environmentally Sound
Clinically Efficient
Highest Quality
and

SAVES THE FLEET TIME AND MONEY!